

## **ESCROW OFFICER JOB DESCRIPTION**

**Reports To:** CEO/VP of Closing

**Classification:** Exempt

**Summary/Objective.** A Closer/Escrow Officer is primarily responsible for establishing new escrow clients and managing the escrow process through closing.

**Essential Functions.** (Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.)

- Originates business by contacting prospective clients and by developing and maintaining referral sources.
- Markets, establishes and maintains business relationships with potential and existing clients through professional, social, civic and community groups that promote the services and goodwill of the company.
- Oversees the activities of Escrow Assistants to ensure all business operating practices are executed in a timely manner.
- Manages the complete closing transaction through research, expert knowledge and consultation with involved parties.
- Accurately manages and calculates all financial matters surrounding each closing transaction.
- Completes real estate escrow transactions by determining title and underwriting requirements, clearing titles, assembling, preparing, and reviewing closing documents and disbursing funds.
- Determines escrow requirements by studying and clarifying buyer, seller, and lender instructions.
- Obtains clear title by ordering title reports; resolving title defects; satisfying existing liens and encumbrances against property or principals.
- Establishes escrow account by depositing funds and maintaining records.
- Prepares transaction documents by completing forms and statements; collecting and reviewing existing documents.
- Completes calculations by prorating taxes and interest.
- Completes closing transaction documents by assembling documents; reviewing papers with parties; explaining provisions and procedures; answering questions; checking documents for completeness and accuracy; obtaining signatures.
- Completes closing by recording and filing documents; preparing and distributing final closing statements and title.
- Prepares settlement statements by utilizing lender instructions.
- Closes escrow account by balancing and disbursing funds.
- Updates job knowledge by participating in educational opportunities; reading

professional publications; maintaining personal networks; participating in professional organizations.

- Complies with all regulatory requirements.
- Understands, follows and stays current on all policies and procedures in the Employee Handbook.
- Keeps job knowledge current by participating in educational opportunities; reading professional publications; maintaining personal networks and participating in professional organizations.
- Follows instructions and responds to management direction.
- Identifies and communicates areas of improvement regarding operations to management.
- Performs other tasks, duties, or projects as assigned by management.
- Performs all essential functions by being physically present at the worksite on a full-time basis.

### **Competencies.**

- Ability to comprehend and write instructions, correspondence and memos with proper punctuation, spelling and grammar.
- Excellent verbal and interpersonal skills.
- Ability to deliver superior internal and external customer service.
- Highly organized with strong attention to detail.
- Ability to multi-task.
- Ability to consistently meet deadlines, demonstrate strong follow-through and to follow all regulatory and company procedures.
- Ability to effectively present information in one-on-one and small group situations to customers, clients and other employees.
- Ability to calculate figures and amounts such as discounts, interest, commissions, proportions, percentages, area, circumference, and volume. Ability to apply concepts of basic algebra and geometry.
- Ability to effectively utilize title-searching software.
- Ability to type at least 45 words per minute.

**Supervisory Responsibility.** Supervises the Escrow Assistants on the closing team.

**Work Environment.** This position operates in a professional office environment. This role routinely uses standard office equipment such as computers, phones, photocopies, filing cabinets and fax machines.

**Physical Demands.** The physical demands described here are representative of those that must be met by an employee to successfully perform the essential functions of this job. While performing the duties of this job, the employee is regularly required to talk and hear. This position is very active and requires standing, walking, bending, kneeling, stooping, crouching, crawling and climbing throughout the day. The employee must frequently lift or move items up to 25 pounds. Specific vision abilities required for this job include close vision, distance vision, color vision, peripheral vision, depth perception and ability to adjust focus.

**Position Type and Expected Hours of Work.** This is a full-time position. Days and hours of work are Monday through Friday, 8:00 a.m. to 5:00 p.m. Occasional evening and weekend work may be required as job duties demand.

**Travel.** Travel is primarily local during the business day, although some out-of-area and overnight travel may be expected.

**Required Education and Experience:**

- High School diploma or GED
- State of Oklahoma Title Insurance License
- 3 years experience directly handling escrow transactions as an Escrow Assistant
- Knowledge of title and escrow curative procedures, regulatory guidelines, legal documents, and real property law
- Knowledge and experience using Microsoft Office

**Preferred Education and Experience:**

- Associates Degree

**Equal Employment Opportunity Statement:**

- AllFirst, LLC & Affiliates and its subsidiaries are committed to providing equal employment opportunity and will make employment decisions without regard to race, color, religion, national origin, citizenship, age, sex, gender, veteran status, marital status, disability or any other characteristic protected under applicable laws and regulations.

**Other Duties.** Please note this job description is not designed to cover or contain a comprehensive listing of activities, duties or responsibilities that are required of the employee for this job. Duties, responsibilities and activities may change at any time with or without notice.

**EMPLOYEE REVIEW AND ACKNOWLEDGMENT:** I acknowledge that I have read this Job Description, and I understand what is expected of me. The Company reserves the right to change or reassign job duties or to combine positions at any time. **I also understand that I am an at-will employee, and this Job Description does not constitute a contract of employment.**

Employee Name (printed):

Employee Signature: \_\_\_\_\_

Date: \_\_\_\_\_